

## Schinnerer Announces Its International Insurance Program

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#### ACE USA to Serve as Carrier

**Chevy Chase, MD**—Victor O. Schinnerer & Company, Inc. announces the launch of an international insurance program. This coverage is designed to protect the employees of U.S.-based businesses who travel, even infrequently, to locations outside the U.S. ACE USA will provide coverage as part of its International Advantage® program offered through ACE American Insurance Company, rated A+ (Superior) by A.M. Best, part of the ACE Group of Companies.

Eligible companies include those who do business internationally, have international offices, advertise or sell products on the internet, export products, have foreign licensees selling their products, have employees either temporarily or permanently stationed in other countries, or have employees that go on tours, trips or participate in studies abroad.

The program features an international package of insurance coverages that can include: commercial general liability, commercial auto, employer's responsibility, commercial property and business income, international medical and accidental death and dismemberment. Premiums start at \$2,500.

Also included in this program is the ACE International Advantage® Executive Assistance® Services, which provide emergency, medical, personal, travel and security assistance to those traveling or stationed abroad. These services are a key component to helping U.S.-based companies manage their international risks and provide on-the-ground support to customers and is a leading factor why companies buy this insurance. These services are offered through two of the world's leading service companies, Europ Assistance and Control Risks Group.

"Introducing this coverage to our customers, particularly those in the construction industry, seemed a good fit," notes Lorna Parsons, President and Chief Underwriting Officer of Victor O. Schinnerer. "Many of our clients travel overseas to manage a project or have international offices in areas where development is ongoing. The ability to provide better protection for their employees is appealing to them."

"We're pleased to join forces with Schinnerer's team of experienced professionals as this provides us with continued opportunities to expand our business and bring ACE USA's innovative risk management solutions and breadth of underwriting expertise to brokers, agents and customers facing international risk exposures in the foreign liability market," said Scott Lambert, Senior Vice President, ACE International Advantage.

Victor O. Schinnerer & Company, Inc. has provided insurance coverage to a variety of industries for almost 70 years. For more information on the International Insurance program, go to: <http://www.schinnerer.com/intl-advantage.html>.

Victor O. Schinnerer & Company, Inc. is one of the largest and most experienced underwriting managers of professional liability and specialty insurance programs in the world. Schinnerer now serves more than 55,000 policyholders in various specialty industries through independent agents and brokers. Learn more about Schinnerer at: [www.Schinnerer.com](http://www.Schinnerer.com).

The ACE Global Underwriting Group, part of ACE USA, specializes in global programs and specialty coverages and provides comprehensive risk management programs and services for a diverse market of mid- to large-size U.S.-based companies, not-for-profit and government entities. ACE USA is the U.S.-based retail operating division of the ACE Group of Companies, headed by ACE Limited (NYSE: ACE), and is rated A+ (Superior) by A.M. Best Company and A+ (Strong) by Standard & Poor's. ACE USA, through its underwriting companies, provides insurance products and services throughout the U.S. Additional information on ACE USA and its products and services can be found at [www.ace-ina.com](http://www.ace-ina.com). The ACE Group of Companies provides insurance and reinsurance for a diverse group of clients around the world.

This program is offered through ACE Global Underwriting Groups' International Advantage® product offering, a division of ACE USA. The division specializes in insurance coverage and services designed to minimize exposures that occur when employees travel outside the U.S. or are temporarily or permanently stationed in other countries.

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